

#### Newspaper metadata:

Source: Yacht Style - Hong Kong  
 Author:  
 Date: 2019/11/01  
 Country: Hong Kong  
 Pages: 53 - 53  
 Media: Periodics

#### Media Evaluation:

Readership: 96.000  
 Ave € 2.400  
 Pages Occupied 0.5



Web source:

## CMC MARINE SPREADS WINGS IN ASIA

*Italian company appoints Ninety Nine as distributor in key markets and supplies Heysea*

Italy's **CMC Marine**, a leading producer of electric stabilisers for superyachts, has appointed Ninety Nine to handle distribution in both its home market in Taiwan as well as in mainland China. Ninety Nine has worked in the marine and yachting sector for over four decades.

While in Taiwan, **CMC Marine** also organised a series of events and meetings at Pier 22 Marina in Kaohsiung, presenting its latest-generation products to over 30 managers from the main shipyards in the area including Ocean Alexander, Horizon, Kha Shing and Johnson.

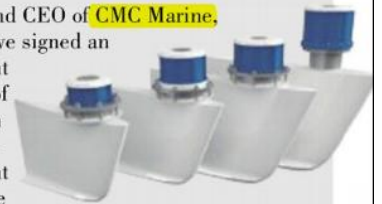
During extensive travels in Greater China, the Pisa-based company also signed a major contract with Heysea to supply Stabilis Electra HS120 for the Chinese builder's 142ft flagship, planned for delivery in 2020.

Alessandro Cappiello, founder and CEO of **CMC Marine**,

said: "We are extremely proud to have signed an agreement with China's leading yacht builder and hope it marks the start of a long-term partnership, as has been the case with all our main European customers. It represents an important step forward for us in Asia, where we will soon be in a position to provide adequate technical support on a par with other areas."

At this year's Cannes Yachting Festival, the company debuted Waveless by **CMC Marine** (pictured above), a new family of compact electric stabilisers designed for 12m-plus boats. The family comprises four models of STAB stabilisers and four TRIM intruders. The smallest model, STAB 25, is 22cm high and 38cm in diameter.

Pietro Cappiello, **CMC Marine's** Strategy Manager, said: "Waveless by **CMC Marine** extends the brand's offering of electric stabilisers with highly efficient, completely electric and very small products that work with the same technology of the fins fitted on larger yachts." ✎



[www.cmcmarine.com](http://www.cmcmarine.com)